

**REQUEST FOR PROPOSAL
FOR
THE PROVISION OF CITY IMPROVEMENT DISTRICT MANAGEMENT SERVICES ON A
FIXED-TERM CONTRACT
TO THE
STRAND BUSINESS IMPROVEMENT DISTRICT (SBID) NPC**

MAY 2024



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INTRODUCTION

The formation of the Strand Business Improvement District (SBID) in 2014 enabled the establishment of a statutory body to manage and implement supplementary public safety and urban management operations in addition to those services provided by the City of Cape Town. The property owners from the area contribute to an additional rate to fund supplementary services for that specific area as set out in the business plan for the area. The supplementary services include the provision of public safety, cleaning services, maintenance and/or upgrading of the urban public environment and/or infrastructure and social services that addresses social issues in the area.

MISSION AND VISION OF THE SBID

It is the mission of the SBID to create an inviting and safe business district attractive and safe for visitors and shoppers alike.

The vision of the SBID is to establish and maintain a safe, clean, well-managed CBD area that attracts and retains business investment and attractive retail opportunities.

GOALS OF THE SBID

- Improve Public Safety significantly by proactive visible patrolling and cooperation with existing SAPS and City of Cape Town Law Enforcement efforts as well as other security service providers in the area.
- Creating a safe and clean public environment by addressing issues of maintenance and cleaning of streets, pavements and public spaces.
- Manage existing and new public infrastructure for the future benefit of all the users of the area.
- Protect property values.
- Attract new investment to the area.
- Support and promote social responsibility in the area.
- The sustained and effective management of the SBID area.

- 1.1.6. No claims for any extras in connection with the location, conditions, or nature of the services, will be entertained for the duration of the contract.

1.2 SCOPE OF CONTRACT

- 1.2.1. The Proposal is for the provision of management services for a period of 60 months, commencing 1 July 2024 until 30 June 2029. The successful Proposer will be required to conduct handover from 1 July 2024 at no cost to the SBID.
- 1.2.2. This Proposal comprises the provision and maintenance of physical management services as defined under section 5 (five) hereof, including all aspects required for the effective management of the SBID which shall be defined and signed by both parties.

1.3 PROPOSALS

- 1.3.1. All proposals must be submitted via email to rfp@strandbid.co.za with the subject: “**Proposal for Management Services – SBID**”, by no later than 12h00 on Monday, 3 June 2024. Proposers are referred to the FORM FOR PROPOSERS, included in this document.
- 1.3.2. The lowest, or any, or portion of any Proposal will not necessarily be accepted and the SBID does not bind itself to assign any reason for the rejection, or acceptance of a Proposal. Any addition, omission or condition added to the FORM FOR PROPOSERS could result in the Proposal being disqualified.**
- 1.3.3. All costs related to the submission of this proposal must be borne by the relevant applicants/companies/service providers and they shall have no claim for cost recovery to the Board or its representatives whatsoever.
- 1.3.4. The Proposal shall remain valid and open for acceptance for a period of sixty days (60) days from 3 June 2024.
- 1.3.5. The SBID Board decision on the appointment of the preferred management service provider will be final and no negotiations will be entered into.**

1.4 CONTRACT PRICE ADJUSTMENT PROVISIONS

- 1.4.1. The contract price, excluding VAT, will remain fixed and firm for the duration of 12 (twelve) months of the contract period.
- 1.4.2. The contract price shall be increased at the end of each 12 (Twelve) month period in line with the approved SBID budget. It must be noted that no increase beyond the City of Cape Town approved SBID budget for Administration and Management (and related line items) will be considered.
- 1.4.3. The current SBID Budget and Business Plan for 2024 to 2029 is available on the SBID website.

1.5 PROGRAMME

- 1.5.1. The Proposers attention is drawn to the contract dates as contained herein.

2 SECTION 2: CONDITIONS OF CONTRACT

2.1 STANDARD CONTRACT

- 2.1.1. The standard Contract or Service Level Agreement of each Proposer shall be submitted together with the Proposal documents. Proposers are advised that standard clauses such as those disclaiming any and all liability, automatically renewing the contract for additional periods and building-in increases shall not be accepted.
- 2.1.2. A final contract will be negotiated in detail with the successful Proposer. The award of the whole or any part of the Proposal to any service provider shall be based on the successful completion of the principal contract prior to such award having any effect.
- 2.1.3. The contract for the provision of CID Management Services is for a period of 60 (sixty) months, commencing 1 July 2024 until 30 June 2029. However, a clause shall be drafted into the contract which gives the SBID Board the option to cancel the contract:
- 2.1.3.1. if the appointed service provider does not perform satisfactorily.
 - 2.1.3.2. if the SBID is dissolved in accordance with Chapter 4 of the CID By-law of the City of Cape Town.
 - 2.1.3.3. if the SBID Term and Business Plan is not renewed by the City of Cape Town should a renewal application be submitted during the contract period.

3 SECTION 3: SPECIAL CONDITIONS OF CONTRACT

3.1 REQUIREMENTS FOR PROPOSALS

GENERAL

- 3.1.1. Proposers should note that prior to award of this contract, the SBID will require the Proposer to provide satisfactory assurances regarding availability and suitability of managerial and supervisory personnel and other resources, and methods of deployment, to demonstrate that the required level of service **and supervision** can be attained and maintained.
- 3.1.2. Submission of a Proposal shall be deemed to be the Proposers acknowledgement and acceptance of the detailed specification (Section 5) of the Proposal. Prior to formal award of this contract the successful Proposers will be required to provide proof of current and valid professional indemnity insurance.
- 3.1.3. Notwithstanding this being an invited request for Proposal, the formal employment of the successful Proposers will only be made where the Proposer has complied with the foregoing requirements.
- 3.1.4. Service providers with proven City Improvement District management experience are preferred and Proposers should provide substantive proof thereof in their proposal.**

CONDITIONS OF EMPLOYMENT

- 3.1.5. Under no circumstances will the appointed contractor be entitled to sub-contract the awarded work or any portion thereof without the prior agreement in writing of the SBID Board who may refuse such agreement without the need to furnish any reason.

DOCUMENTATION

- 3.1.6. Any special conditions of offer forming part of the Proposers Proposal submission, which are at variance with the provisions of the Request for Proposal, are superseded by such provisions.

INSURANCE

- 3.1.7. The Proposers are required to maintain their own insurance in respect of Public Liability claims with a limit of indemnity of not less than R5 000 000 (Five million Rand) for any one incident. The Proposers are required to maintain their own insurance in respect of Professional Indemnity claims with a limit of indemnity of not less than R2 000 000 (Two Million Rand) per event.
- 3.1.8. The Proposers are required to effect insurances in respect of the C.O.I.D. Act 1993 and Employer's Liability claims. Proof of such insurances will be required prior to your appointment in terms of this Proposal. The Proposers are reminded that they are responsible for insurance of their own equipment and vehicles etc.

FINANCIAL

- 3.1.9. It is the Proposers responsibility to ensure that their statement of account is timeously submitted to the Financial Director for approval. A detailed Tax Invoice must substantiate each item on the statement of account. This documentation should reach the SBID by the 20th of each month. Payment will be in arrears and be paid by the last day of each month of service delivery.
- 3.1.10. The Proposers will be required to provide the necessary resources in order that their services are rendered in accordance with the terms of the Request for Proposal and any variations that may be agreed to by both parties at any time within the duration of the contract. No claims will be recognised for overtime working, disruption, out of sequence activities, or additional supervision and/or personnel unless same has been authorised by the SBID Board in writing prior to commencement of such activities.
- 3.1.11. High Standards of efficiency are the essence of this contract, and it is essential that the Proposers services be executed in the most efficient manner. The Proposers will be required to fully supervise their personnel and to be represented by senior management level employees (Contract Manager) at regular progress, coordination, and Board meetings as necessary. The Contract Manager must be available to the SBID Board at all reasonable times to address operational and management issues. The Contract Manager will report directly to the SBID Board.
- 3.1.12. The Proposers will be obliged to fully comply with the agreed Site Procedures on site and in each function to give effect to their obligations in terms of the service to be rendered.

3.1.13. The following are mandatory requirements that must be included and considered by the Proposers in formulating their Proposal. It must expressly be dealt with in the Proposal document:

- Signed request for Proposal document.
- List of contactable CID references.
- Company profile.

3.1.14. The following documents must be made available at request during the evaluation process and/or prior to the commencement of the contract:

- Copy of company registration document.
- Copy of company public liability insurance cover.
- Bank letter.
- Letter of good standing from COIDA.
- Tax clearance certificate.
- Copy of the company's standard contract regarding the provision of management services and all relevant annexures thereto.

4 SECTION 4: PROGRAMME

4.1 Issue of request for Proposal documentation:

Friday, 24 May 2024

4.2 Proposal to be submitted:

Strictly by 12h00 on Monday, 3 June 2024

4.3 Proposers adjudication:

Monday, 3 June 2024 to Friday, 14 June 2024

4.4 Optional presentation by at most 2 selected companies to SBID Board:

TBD if required.

4.5 Awarding of contract by SBID Board:

17 June 2024

4.6 First Deployment:

1 June 2024 or as agreed upon with the Board.

4.7 End of Contract: 30 June 2029

5 SECTION 5: DETAILED SPECIFICATIONS – CID MANAGEMENT SERVICE

The Board of the SBID is set on succeeding in its mandate to make the area a safe, secure and pleasant working environment for the property owners, businesses and customers that work, visit and shop in the area every day. In order to address these needs the SBID management must address six main focus areas namely:

- The management of the SBID operations;
- Manage, in conjunction with the appointed service provider, the provision of public safety and security measures in the public areas;
- Manage, in conjunction with the appointed service provider, the cleaning, greening and maintenance of the public spaces in the area;
- In co-operation with the relevant City of Cape Town departments, take actions to address and monitor urban management issues related to the public infrastructure in the SBID;
- Through constructive partnerships with all the role-players in the SBID, initiate a recycling initiative to improve the sustainability of the businesses and potentially create employment opportunities and social upliftment in the area; and
- Manage and perform marketing and promotional activities to promote the SBID as a well-managed and functioning node.

5.1 Fundamental Requirements

- The Management Company is responsible for the execution of the SBID Business Plan as approved by the City of Cape Town and in accordance with the City of Cape Town Special Ratings Area By-Law and Policy.
- Provide all administrative and operational functions to effectively manage the SBID in accordance with its mandate and as directed by the Board of the SBID apart from the accounting and auditing requirements for which allowance is made in the SBID budget.
- Execute urban management inspections on an on-going basis as part of the management work of all public infrastructure defects in the area. These urban management inspections will include the reporting of each defect for correction through the City of Cape Town.
- Provide a management system to record and monitor all CID issues so that formal reports on management activities and statistics can be provided.
- Demonstrate and intimate knowledge of the various regulatory frameworks including, but not limited to, The Companies Act, the regulations pertaining to Special Rating Areas and/or City Improvement Districts including By-Laws and Policies, Section 22 of the Municipal Property Rates Act (MPRA), the Municipal Finance Management Act (MFMA), and The Constitution.
- Provide detailed information on their existing infrastructure (e.g. vehicles, staff, equipment) and economies of scale that will support the management of the SBID.
- Be experienced in running and administrating City Improvement Districts (CID's) and Special Rating Areas (SRA's). Track record to be submitted.
- Demonstrate experience in Public Safety, Urban Cleaning and Maintenance and dealing with the complex social problems prevalent in the area.
- Have a working knowledge of all applicable By-Laws and Policies if the City of Cape Town relevant to the operations and management of City Improvement Districts

5.2 Proposers must provide for:

- The deployment of a full-time CID manager to the SBID operating from the SBID offices on the permanent basis.
- The CID manager is responsible for all the operational tasks of the SBID and should attend office hours from 08:30 to 16:30 on weekdays excluding public holidays.

- Provide a CID management vehicle for the sole use of the CID manager to perform his management functions. Such vehicle should be suitable to assist with urban maintenance tasks and supporting the cleaning operations within the CID.
- All computer, electronic and office equipment required to perform the management function.
- All communication facilities including internet connectivity, cell phone, data and airtime.
- Proposers should have a contingency plan for the periods when the appointed CID manager is on annual leave or on sick leave for an extended period of time.

All proposals must be submitted via email to rfp@strandbid.co.za with the subject: "Proposal for Management Services – SBID, by no later than 12h00 on Monday, 3 June 2024.

Although all the relevant information is contained in the Business Plan of the SBID, proposers are free to request further information which may be useful in informing the proposal process by sending **one** email to rfp@strandbid.co.za no later than 30 May 2024.

PROPOSALS RECEIVED AFTER THE CLOSING TIME (12H00 ON MONDAY, 3 JUNE 2024) WILL NOT BE CONSIDERED.

6 SECTION 6: FORMS FOR PROPOSERS

PROVISION AND MANAGEMENT SERVICES TO THE SBID

We, the undersigned are willing to contract for, perform and complete the whole of the works relating to the provision and maintenance of a physical security guarding service in accordance with the Specifications prepared and furnished pursuant to this PROPOSAL.

(Figures) R _____ per month without VAT

(Words) _____ per month without VAT

The following documentation is attached:

- 1. A detailed and full CID Management Services Proposal as per request for PROPOSAL document.
- 2. All relevant documentation as requested in Section 3.

We hereby certify that we have inspected the site/s and have fully acquainted ourselves as to the conditions under which the work is to be performed.

We further undertake that this PROPOSAL shall hold good for a period of sixty (60) days from the date of closing of the request for PROPOSAL.

We agree that the lowest, or any, or portion of any PROPOSAL will not necessarily be accepted.

SIGNED BY: _____
(Printed Name)

SIGNATURE: _____

IN THE CAPACITY:
(Designation) _____

ON BEHALF OF: _____

ADDRESS: _____

TELEPHONE NO: _____

DATE: _____

